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David L. Winstead's professional experience has included top leadership positions in both the private and public sectors. In addition, he has traveled extensively internationally, and spoken at real estate and transportation forums in Europe, Africa, Canada and Australia. His law practice has focused on real estate development and infrastructure issues, public-private partnerships, government contracts as well as regulatory matters. His career has combined representation of private entities and public agencies, to include domestic and international corporations, real estate enterprises, transportation companies, government agencies on the local, state and federal level, and nonprofit organizations.

Mr. Winstead joined Ballard Spahr following his appointment by President George W. Bush as Commissioner of Public Buildings at the U.S. General Services Administration. As Commissioner, Mr. Winstead was responsible for the asset management, construction, and operations of a portfolio of 1,500 federal buildings, as well as 190 million square feet of leased space to accommodate over one million federal workers.

Earlier in his career, Mr. Winstead was a partner of an international law firm based in Washington, D.C., as well as served as Executive Director of the Washington/Baltimore Regional Association, a private sector economic development alliance of real estate and financial interests in these two metropolitan areas. From 1995-1999, he served as Secretary of the Maryland Department of Transportation and was responsible for the five transportation agencies operating under Maryland DOT. In addition to his law degree, he received an MBA from Columbia University and a Master of Science in Real Estate from Johns Hopkins University.

Mr. Winstead's professional and civic duties have included serving as President of the American Association of State Highway and Transportation Officials (AASHTO), Director of the Maryland Building Industries Association, President of the D.C./Suburban Maryland Chapter of the National Association of Industrial and Office Properties (NAIOP), Board of Managers of Chevy Chase Village, member of the Johns Hopkins University Real Estate Advisory Board, and has included service on a number of corporate boards. Locally, he has been active through the Advisory Board of ULI's Washington District Council. Governor Larry Hogan (R-Md.) appointed him to serve on the Maryland Aviation Commission, and Speaker Paul Ryan nominated him recently to serve on the Public Buildings Reform Board. Nationally, he serves as a member of the President's Council of The Real Estate Roundtable, the National Advisory Council for BOMA (Building Owners and Managers Association), and as At-Large Chair of ULI's Public Development and Infrastructure Council.